Kara Nichols

Email: lnicholskara@gmail.com | Phone: 619-806-5578 | San Diego, CA 92116
LinkedIn: https://www.linkedin.com/in/kara-nichols-72198a57/ | Github:
https://github.com/lnicholskara | Website: https://lnicholskara.github.io/portfolio/

SUMMARY

Full-stack web developer and experienced project manager with a passion for creative problem solving. Currently working at the real estate tech com startup Agentology, while studying full stack web development at UCSD's Coding Bootcamp.

TECHNICAL SKILLS

HTML, CSS, Bootstrap, JavaScript, jQuery, Node.js, Express.js, MySQL, MongoDB, Git, Heroku, JIRA, Kanban, Zapier, Salesforce, Slack, Skype, Microsoft Office, Google Suite

PROJECTS

Bootcamper | **Link to Github** | **Link to deployed site**

This full stack web application is a social network platform for coding bootcamp students to connect, collaborate and share. Users must login before making posts and comments.
- Created the MySQL database models with Sequelize, as well as the API routes.
- Wrote jQuery and JavaScript to create, edit and read data for forum functionality.
- Other notable technologies: Express.js, Passport.js, Bootstrap, Handlebars

Exercise Pal | **Link to Github** | **Link to deployed site**

This program helps fitness lovers find workout buddies based on their shared goals and habits.
- Notable technologies: Express.js, Paths (Node.js package), Materialize

EXPERIENCE

Onboarding Specialist – *Agentology* – San Diego, CA
Aug 2018 - Present
Facilitate the onboarding process for new clients by connecting their lead sources and CRMs to the platform, which shows real estate agents real-time communication with their online leads.

Key Accomplishments:
- Successfully onboarded more than 250 new agents to our web application.
- Trusted point of contact for the CEO to set up high-profile, enterprise clients.
- Efficiently learned how to connect with more than 200+ lead sources via email parsing, APIs, Zapier and webhooks.

Office Manager – *Sunsational Swim School* – San Diego, CA
Hired, trained and supervised more than 50 employees for the leading e-commerce website providing at-home swim lessons. Also, setup and managed the company's computer hardware and key software programs such as Agile CRM, ZenDesk and ATS recruiting system.

Key Accomplishments:
- Capably rose from being a temporary employee to managing multiple teams and systems in less than two years.

- Appreciably increased sales 20% year over year while leading the sales team.
- Adeptly achieved the highest recruiting success rate in the company two years running.
- Consistently attained 80% success rate in matching clients to a well-suited swim instructor with the company's specifically designed online platform.

Traffic Manager/Producer – *WAMU 88.5 FM Radio Station* – Washington, DC
Completed hundreds of projects under tight deadlines for one of the top public radio stations in the U.S. using internal project management software and a modified waterfall methodology.

Key Accomplishments:
- Effectively used on-air marketing strategies to increase the station's national ranking from #7 to #3 in three years.
- Productively implemented internal task management and training system still be used more than seven years later.

EDUCATION

University of San Diego, San Diego, CA – Full Stack Web Development Bootcamp
University of Southern California, Los Angeles, CA – Bachelor of Arts in Political Science and Print Journalism

INTERESTS

World traveling, scuba diving, open water swimming, hiking, rollerblading